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The Newsletter of the Metropolitan New York Chapter CSI Volume 59 Number 10 June 2011



Knowledge for Creating
and Sustaining
the Built Environment

METROPOLITAN NEW YORK CHAPTER

The Construction Specifications Institute

Celebrating sixty year as the worlds first CSI Chapter 1951 - 2011

Meeting Information

2011

**Wednesday
June 8, 2011**

Awards Dinner

Annie Moore's
50 East 43rd Street
New York, New York

**Wednesday
July 12, 2011
Golf Outing**

**South Shore Country
Club
Staten Island, NY**

INSIDE THIS MONTHS ADDENDUM

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- PAGE 7 -METRO NY AND LONG ISLAND GOLF OUTING PROGRAM

Sixtieth Annual Meeting Awards and Officer Installation

Special Guests

Walter Marlowe, Executive Director and CEO, Construction Specifications Institute, Ken Gehringer, President-Elect, Northeast Region, CSI, The Past Presidents of the Metropolitan New York Chapter

Celebration Co-Chairs

Jim Repka, President of the New Jersey Chapter, CSI
Kenneth Raikowski, President of the Long Island Chapter, CSI
Linton Stables, President of the Metropolitan New York Chapter, CSI

The Metropolitan New York Chapter celebrates the past year—and the past 60 years—honoring its members and friends who have served the Chapter and the Institute. We also honor our leadership for the upcoming year as we install new officers and directors. This will be a special night as we turn 60 years old!

The evening's co-chairs represent the three chapters whose origins date to the same Charter issued on June 1, 1951. The New Jersey Chapter and the Long Island Chapter were established later as those areas grew in importance and population, and with the help of the Metropolitan New York Chapter, from whose original territory they were created.

Date and Time: Wednesday, June 8, starting at 5:30 p.m. with a social hour. The program and dinner start at 6:30 p.m. and the program usually ends around 7:30 to 7:45 p.m.

Location: [Annie Moore's Restaurant](#), 50 East 43rd Street, New York. We meet on the lower level.

Cost: \$30. Register to attend:
www.brownpapertickets.com/event/117547



Metropolitan New York Chapter Officers

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President's Message

June represents the home stretch for my tenure as President, and I have enjoyed nearly every minute of it. At the end of this month Jeffrey Matles will take office as our new Chapter President and will lead us into the next era of our corporate life. I am planning on sticking around to see how I can help Jeff and the rest of our Board in achieving our goals.



One nice thing about a chapter like Metropolitan New York is the group of people who are ready to take up the work and get things done. It is always a pleasure to work with people who consider themselves part of a team and where everyone wants the team to succeed. If there were moments when I wondered why I ever wanted to be President, they were usually when I realized that I hadn't taken advantage of the large pool of talent and enthusiasm in our Chapter, but had determined to do things myself.

That being said, the talent and enthusiasm pool is never large enough. If you're not in it, even in a small way, then not only is the Chapter missing out on your contribution, but you are missing a great opportunity! You will never appreciate the value of your membership until the day you volunteer to help out and you see the kind of appreciation you get for it. I highly recommend that you make a "mid-year correction"—or perhaps you could call it a procrastinator's New Year's Resolution—to get involved in CSI.

Linton D. Stables, III, CSI, CCS, LEED® AP

Chapter President

Committee Chairs:

		2010 - 2011
Academic Liaison	Scott Tobias	(845) 427-0853
Awards	Scott Tobias	(845) 427-0853
Certification	Luis Rosrio-Lliveras	(732) 207-7208
Environment	Susan Kaplan	(212) 353-4686
Education	Ruma Som	(201) 612-7459
House	Arnold Kravitz	(718) 982-5594
Membership	Bert Korteling	(917) 587-2814
Planning	Arnold Kravitz	(718) 982-5594
Product Show	Scott Tobias	(845) 427-0853
Program	Tor Sundlin	(973) 340-3666
Technical	W Jacqueline Jr.	(212) 663-3167
Golf Outing	Anthony Drummond	(516) 480-8085



IN MEMORIAM.....

BY Ralph Liebing, RA, CSI, CDT, Cincinnati, OH

Nothing can, or ever should, overshadow or diminish the sacrifices we remember on Memorial Day and other commemorative days where we salute, recall, and remember those who served defending our freedom— and gave their all.

Teens who never saw their twenties! Older people who never got the chance to retire. Lives ended with the crack of the rifle, or the rumble of the tornado, Families with an eternal void, but such wonderful, unfading memories of the good times, in spite of the devastation of property or the lifeless strewn across the battlefield.

Thank you, we say— we know you rest in peace, and we live in the freedom you bought us! Each lost soul has made some sacrifices and helped others, at some time— the rotation of life.

This is a gigantic element of Americana—so

troubling in a way; so touching; so all-encompassing to each and every corner of America. It happens continuously and we really don't understand in most cases why— especially cancer in small ones, or grenade explosion the day before heading home.

In the micorcausm of family, a community, a workplace, a profession, there are similar but tiny reflections of good deeds, sacrifices, and massive effort, often in face of very difficult circumstances. No, not life-threatening, but still making way for a future, yet uncharted unknown and with fogged perspective.

Parent strives for a better day for each child; siblings despite normal “differences” pull for each other; neighbors are ready to help; churches and schools are ever present; and community services abound from emergency help to other assistance in times of various needs. In each of these there is some sacrifice, some caring, some effort to make better for those coming on.

So from the glitter, snap and precision of an Arlington internment, to that small family group in some remote rural area, each passed on for whatever reason, IS reason for our tears, and lasting memories.

So on Memorial Day, we symbolically shake that hand again, or snap a salute with arthritic hands to send our eternal thanks. Man, woman, or child; new or old, each has touched us and our lives and changed us, perhaps just a little. Tough in business we be, but soft in purely human time— it's time to emphasize memories we carry daily. Salute!

Thanks! and God Bless!

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Scott J. Tobias, AHC, CDT, CSI, LEED AP
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and hardware
schedule

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installation review

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services



Metropolitan New York CSI 2011 Trade Show and Seminar Event REBUILDING NEW YORK

As architects, builders, and product manufacturers we are always subject to many forces and influences. Economic cycles, architectural design trends, environmental concerns, codes and regulations, technology advances, education of new professionals, and current events all shape our industry and the buildings that we make.

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Similar pricing for Website Advertising

Meeting Tabletop rates available

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The economy has forced us to be more efficient in our design and construction. New emphases on energy efficiency, new design and coordination tools in building information modeling, new construction products that reduce waste and improve the indoor environment – all of these and more come to our attention every day, and have the potential to make us better at what we do. Adaptation is the keyword that links us to the future.

The 2011 Annual Metro New York CSI Chapter Trade Show and Education Day will explore the ways in which you can contribute to better building. Come and learn with us, share your knowledge with us, and interact with others who share your quest for doing a better job of designing and constructing buildings.

Wednesday, October 12, 2011
Seminars: 9:00AM to 5:00PM

AIA/CES HSW and CSI CEN Learning
Units (Choose from 5 Seminars though out
the day, or attend all five!)

Trade Show 9:00AM to 5:00PM
Architectural Mixer: 5:00PM to 7:00PM
Location: Metropolitan Pavilion, 125 West
18th Street, New York, NY
No Fees for Trade Show or Seminars,
Includes Lunch

Program Planning is in Progress

Some amazing programs are planned for this Fall and next year

Bob Crane, newly-elected Director, has taken on the role of Program Committee Chair, appointed by President-Elect Jeffrey Matles to fill the shoes of Tor Sundlin. The bar was set pretty high this year by Tor and his committee, but Bob promises a spectacular array of programs in the coming year.

Some of the topics to be covered this year include the role of CSI in the future of our design/construction industry, social networks and how they can be used effectively to support your business or organization, how to create and communicate a presentation with real impact, and a tour of a recently-completed building.

The Committee and the Board are considering different venues this year, including the possibility of having programs without dinner—perhaps just drinks and snacks. If you have ideas or if you want to join the Program Committee, [contact Bob](#).



Congratulations to the Incoming Officers and Board



Incoming Chapter President Jeffrey Matles

Chapter Officers for FY 2012

President: Jeffrey Matles, CSI

Vice President: Arnold Kravitz, CSI

Vice President: Anthony Drummond

Secretary: Angela Centanni, CSI

Treasurer: Russell Carpenter, CSI

Director: Bob Crane, CSI, for a two year term.

Director: Thomas Lanzelotti, AIA, CSI, for a two year term.

Director: Ruma Som, AIA, CSI, CDT

Director: Dennis Italia, CSI

Immediate Past President: Linton Stables, CSI, CDT, LEED AP

Northeast Region Director: Bert Korteling, CSI



Russell Carpenter

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TAKES TWO TO.....errrr, TANGO!

by Ralph Liebing, RA, CSI, CDT
Cincinnati, OH

“It takes two to tango, two to tango.....” Hey, wait here, this isn’t Dancing with the Stars!!! But I must say that construction is replete with “two tos” in construction. More than just the occasional small crews, but starting earlier and in greater numbers.

How about pro and rep? A twosome, right? Each with different needs and different information and different perspectives [and oh, yes the singular drive to be profitable]— but still a twosome drawn [or thrown] together for a common cause. In a way a strange couple who do need each other to solve problems.

- Be honest; even if your news or message is bad or adverse; don’t hedge or lie to me— it does neither of us any good;
- Be open, straight forward, clear and helpful;
- You are a member of my design team and I rely on your information when making some decisions— best we be in synch;
- It is no sin if you honestly “can’t”—at least I know your status;
- Be timely; respond when requested; try to make periodic calls for updates; Keep your info in my library current [IF you’re interested in my work. business];
- Don’t dis your competition, I want to know only about your product and what you can do!;
- To me, appearance, approach. manner and credibility are linked;
- Be helpful, if you can, by giving only what is asked and alternates that seem reasonable— don’t try to sell me everything; your suggestions are welcome since you know line better than I do;
- “I don’t know!”[is a valid answer]— please say so and find out—quickly!;
- Don’t “ooze”, be professional in all things from appearance to information offered;
- Don’t placate or pander, state your case and understanding;
- Don’t expect miracles from me— I must be a dispassionate and pragmatic professional in fairness— to all;
- Don’t send me “dumb” gifts to motivate or reward me—
- Just appreciate my position and what WE need to accomplish TOGETHER!!!!

In return, during our “tango” [and always }, you have my pledge to give ALL of this back to you! But please understand that my not-specifying your product[s] is not a “slam” against your products or you personally. It means that in our judgment some other product makes a better fit. Of course, it’s the American way to make a product similar, but just different enough from others to make it unique. That most of the time is not automatically a new part of our “tango”— our common effort is to make the project construction correct”.

You may consider us “over-demanding” or unreasonably strict, but our clients expect the very best project for the money they spend. And unfortunately [in a way] there are many solutions—an assortment where some include your product and some do not. Our job is to find the one that the Owner is willing to buy!

In that we need a partner, who is fully understanding and involved. You folks, unfortunately face the dilemma— our product “needs” [many times very limited in normal production] which you try to match with products your manufacturers sell. Sometimes mass-produced items suffice; sometimes we need to customize them in some fashion.

Think of trying to do the tango as a solo dance and tell me we don’t need amicable, informed, talented flexible and contributing partners!

Hey! And thanks for being there— much appreciated!

2 Chapters + 1 Golf Outing = Great Fun!



Long Island and Metro New York Chapters go golfing

This year the Metropolitan New York Chapter is teaming up with the Long Island Chapter to bring you the area's greatest Golf Outing on Tuesday, July 12.

The Golf Outing is the major funding source for our Chapter's Frybergh Scholarship Fund, building the Fund so we can provide better scholarships. This goal continues as we join the Long Island Chapter, which has its own scholarship fund.

Companies are encouraged to become sponsors, and everyone is encouraged to come out and play golf!

Date and Time: Tuesday, July 12, 2010, starting at noon

Place: [South Shore Country Club](#)

200 Huguenot Avenue

Staten Island, New York

Located just off Exit 4 of the West Shore Expressway (Route 440)

Each year the Golf Outing has been the major funding source for the Metro New York Chapter's Frybergh Scholarship Fund, building the Fund so we can provide better scholarships.

This year we are teaming up with the Long Island Chapter of CSI to produce an even greater event. Not only is the day a lot of good fun for everyone, it provides a boost to the future of our industry through scholarships awarded to architecture and construction students in the New York area!

12:00 Lunch and pre-game contest

1:30 Tee-off

6:00 Dinner and Awards

Be a sponsor this year! Sponsorship levels start at \$200, and go to \$400. [To hear about sponsorship levels and to sign up to be a Sponsor, Contact Anthony Drummond](#)

Make a reservation to play golf go to PayPal, or you can mail it to Anthony Drummond at 68 Barrett Avenue, Bayport, New York 11705. You can call Anthony at 516-480-8085 or e-mail him at adrummond@koroseal.com for more information.

Golfers

Cost per golfer: \$175

Cost per foursome: \$700

Cost includes 18 holes of golf, lunch, and dinner.

Make your reservation now.

NAME: _____

NAME: _____

NAME: _____

NAME: _____

Cost per golfer: \$175.00 each. Foursome: \$700.00

Metropolitan Chapter CSI Monthly Schedule for FY 2011

March 9, 2011 - Energy Usage, Savings and Changes in LEED-Certified Buildings

April 13, 2011 - Tour of Columbia's Northwest Corner Building

May 11, 2011 - Construction Jeopardy!

June 8, 2011 - 60th Anniversary Membership Meeting and Awards Dinner

July 12, 2011 - Metro NY/ Long Island CSI Golf Outing, South Shore Country Club, Staten Island

September 14, 2011 - General Meeting and Presentation, Annie Moore's

October 12, 2011 - Education Day & Tradeshow, Metropolitan Pavillion, 125 West 18th St, NY, NY

About CSI

CSI is a national association dedicated to creating standards and formats to improve construction documents and project delivery. The organization is unique in the industry in that its members are a cross-section of specifiers, architects, engineers, contractors and building materials suppliers. The organization has 146 chapters and more than 14,000 members.

Monthly Chapter meetings allow members the opportunity to communicate openly with their counterparts and exchange information for successful project management. CSI is renowned in the industry for its rigorous certification programs for professionals seeking to improve their knowledge of accurate and concise construction documents. CSI provides continuing education, professional conferences and product shows. For more information, visit www.csinet.org, or call (800) 689-2900.

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